

2011

AUTO REMARKETING

CANADA



Canada's Used Car Conference

April 12–14, 2011 | Hyatt Regency | Toronto

Want to know who will be at AR Canada 2012? Right now, so would we! Registration for 2012 is just getting up and running, so we'd have to look deep into our crystal ball to be able to tell you exactly who will be there. But, while we are busy building an impressive list of attendees, speakers and sessions for the event, you might want to check out the list of last year's attendees; next to a crystal ball, it's the best way to predict who will be at the conference this year. And watch the website ... as we get closer to the conference, we'll begin posting preliminary attendee lists for this year's AR Canada conference.

First Name	Last Name	Company	Title
Sam	Policaro	Acura 2000	Used Car Manager
Pascale	Landry	Acura de Laval	Used Car Manager
Dave	Buchanan	Acura East	Sales Manager
Sean	Harris	Acura East	Sales Manager
Sean	Webb	Acura of Oakville	Sale manager
Joe	Capriotti	Acura on Brant	General Manager
Dave	Marcuzzi	Acura on Brant	Used Car Manager
Franco	Decicco	Acura Plus	Used Car Manager
Wesley	Kent	ADESA	Director of eBusines
Steve	Langdon	ADESA	Executive Sales Director
Trevor	Henderson	ADESA CANADA	VP EBUSINESS & BUSINESS DEVELOPMENT
Lisa	Scott	ADESA Canada	Vice President, Sales and Marketing
Stephane	St-Hilaire	ADESA Canada	President & CCO
Tim	Willette	ADESA Canada	Regional EBusiness and Dealer Sales Manager
Darryl	Maidment	ADESA Toronto	General Manager
Thomas	Kontos	ADESA, Inc.	Executive Vice President
Tom	Gardner	AiM	VP Sales and Operations
Andrew	Snetsinger	AiM	Director of Operations & Sales, Canada
Jim	Yates	AiM	CEO
Joe	Kirkland	Ajax Nissan	General Manager
Mason	Trullinger	ALG	Senior Editor
Dam	Meas	ALG, Inc.	Senior Director
Ray	Ash	Ancaster Toyota	Sales Manager
Craig	Martin	Apex Inspection Solutions	Director, Canadian Operations
Giancarlo	Oddone	Apex Inspection Solutions	Managing Partner
John	Kotsopoulos	Audatex Canada	Managing Director Canada
Kati	Knowland	Auto Remarketing	Special Projects Manager
Marilu	McQuilkin	Auto Remarketing	Director, Meetings & Events
Joe	Overby	Auto Remarketing	Staff Writer
Bill	Zadeits	Auto Remarketing	Conference Chair
Jamye	Carpenter	AutoCheck Auctions	Director of Business Dev
Craig	Jennings	Autodata Solutions	Managing Partner
Ron	Vieira	Autodata Solutions	Account director
Jeff	Bridge	AutoPark	President
Cathie	Clark	AutoPark Group of Dealerships	Director of Brand Development
Nasser	Rad	Autorama	Dealer Principal
Fari	Valadkhani	Autorama	General Manager
Nicole	Guio	AutoVIN	Director of Client Services & Business Development
Andre	Pereira	AutoVIN	National Account Executive
Thushen	Naidoo	Avante Mazda	Business Development Manager
Ryan	Witiluk	Balmoral Park Acura	General Manager
Aaron	Pirico	Baycorp Auto Sales	Sales Manager
Robert	Guaiani	Belron Canada	Director of B2B Development & Major Accounts

Farouk	Giga	BMW Financial Services Canada	Remarketing Services Manager
Steve	Coulman	BMW Group Financial Services	Nationa Remarketing Manager
Andrew	Thurston	BMW Group Financial Services	Marketing Solutions Manager
John	Shapardanov	BMW Group Financial Services Canada	Director, Marketing Services
David	Campbell	Boost Motor Group	President
Greg	Connor	Boost Motor Group, Inc.	Chairman
Dimitri	Dariviris	Brampton Auto Mall Inc.	Vice President, Sales
Patrick	Moccia	Ca Auto Sales	President/Owner
Orooj	Alam	Canada Motor Car	General Manager
Ashish	Bhattarai	Canada Motor Car	General Manager
Michael	Drolet	Canada Motor Car	President
Kristina	Silva	Canadian Auto Dealer	Account Manager
Mario	Cywinski	Canadian Auto Fleet	Editor
Michael	Hatch	Canadian Automobile Dealers Association	Chief Economist
Keith	McLaughlin	Canadian Automotive Fleet	Publisher
Jackson	Hayes	Canadian AutoWorld	Managing Editor
Lawrence	Papoff	Canadian AutoWorld	Associate Editor
Ralph	Ventriglia	Canadian AutoWorld	Account Manager
Josh	Bailey	Canadian Black Book	
Andy	Breiningner	Canadian Black Book	National Sales Manager
Brad	Rome	Canadian Black Book	
Larry	Shred	Canadian Black Book	
Kathy	Ward	Canadian Black Book	
Randy	Gold	CARFAX	Data Acquisition Manager
Dave	Sutton	Carfax	National Director Data Acquisition
Justin	Johnson	Carfax, Inc.	Partner Development Director, Remarketing & CPO
Mark	Albert	Carpages.ca	
Daniel	Heyman	Carpages.ca	MEDIA
Chris	Afonso	CarProof	Vice-President Dealer Sales
Paul	Antony	CarProof	President
April	Donnelly	CarProof	Regional Sales Manager
Kevin	Eaves	CarProof	CTO
Drew	Forret	CarProof	Chief Financial Officer
Bill	Luther	CarProof	Executive Vice-President, Corporate Accounts
Joe	Luther	CarProof	Executive Vice-President, Product and Business Development
Jeff	Macleod	CarProof	Regional Sales Manager
Paul	Maiorana	CarProof	Regional Sales Manager
Mandy	McDonald	CarProof	Regional Sales Manager
Marty	Meadows	CarProof	Vice-President, Strategic Accounts and Business Development
Kristine	Monden	CarProof	Marketing Associate
George	Perdikakis	CarProof	Regional Sales Manager
Marissa	Pian	CarProof	Team Lead, Customer Service
Holden	Rhodes	CarProof	Executive Vice-President and Corporate Counsel
Joe	Varkey	CarProof	Vice-President, Marketing and Communications
Shawn	Vording	CarProof	Director, Western Canada Dealer Sales
Christie	Groom	Cars on Credit	Director of Sales and Marketing
Tom	Carette	Carstead Motor Trends	Owner
Don	Wallace	Chrysler Financial	
Jamie	Clubb	Clubb Finance Corp	President
Daryl	Ching	Clubb Finance Corp.	VP Compliance
Richard	Wilson	Clubb Finance Corporation	Vice President Sales
Steve	Malone	D+H Limited Partnership	VP, Business Development
Bo	Boshell	DataScan Field Services LLC	Manager, Client Relations
Matt	Powell	DataScan Field Services LLC	Vice President, Operations
Richard	Carpentier	DataScan Field Services ULC	Managing Director, Business Development
Dave	Fanning	DataScan Field Services ULC	Director, Canadian Operations
Barry	Gould	DataScan Field Services ULC	Director, Business Development
Gilles	Pellerin	DataScan Field Services ULC	Director, Quebec Operations
Kevin	Antram	DealerTrack Canada	Sr. Director, Sales
Jeremy	Belanger	DealerTrack Canada	Area Sales Manager, Inventory
Dino	Brandolino	DealerTrack Canada	Area Sales Manager, Inventory
Allen	Gerlings	DealerTrack Canada	Director, Business Development
Bill	Xinaris	DealerTrack Canada	National Sales Director, Inventory
Steve	Clelland	Diamond-Kote	President
Ivan	Cyr	Discovery Ford Burlington	UCM
Jim	Stevenson	Dixie Chrysler	UCSM
Murray	Clark	Don Valley North Automotive Inc	

Doug	McDougall	Don Valley North Toyota	Used Car Department Manager
Charles	Hitchmough	Downtown Acura	Pre-Owned Manager
Jason	Avery	Enterprise Holdings, Inc.	Fleet Strategy Manager
Mark	Whalen	Enterprise Holdings, Inc.	AVP-Fleet Strategy
John	Wilding	Erin Mills Acura	Used Car Manager
Karmen	Lee	Erin Park Toyota	Pre-owned Sales Manager
Tony	Tam	Erin Park Toyota	General Sales Manager
Nick	Palalas	Erinwood Ford	Director of Used Car Operations
James	Gibson	Fairview Acura	General Manager
John	Paonessa	Financialinx	Director, Remarketing
Arnold	Lee	Financialinx Corporation	Vice President Remarketing
Doug	Collis	FORD MOTOR CO OF CANADA	REMARKETING SALES MANAGER
Doug	Fearnall	Ford Motor Company	Manager - Remarketing Services Operations Centre
Tim	Quesnel	Ford of Canada	Remarketing Operations Manager
Nial	Boatswain	Formula Honda	General Manager
Jim	Vasilevski	Formula Honda	Used Car Manager
Claudio	De Angelis	Foss National Leasing Ltd.	Remarketing Manager
Derek	Vedress	Frank Dunn Toyota	Pre owned Manager
Leo	Burns	General Motors	Mgr. Residual Value Management
Michael	Palciauskas	General Motors of Canada	Remarketing Manager
Diane	Walker	General Motors of Canada	Auto Finance Manager
Bruce	Smith	GM - MIC	Optimum Certified Marketing manager
Scott	Fletcher	Goderich Honda	General Manager
Jim	Rose	Goodwheels	Sales
Barry	Dohms	Guelph Toyota	Dealer Principle
Michael	Tavares	Guelph Toyota	General Sales Manager
Jano	Hairabedian	H Grégoire	Inventory Manager
Dan	Depagter	Haldimand Motors Ltd.	Buyer
John	Edelman	Haldimand Motors Ltd.	Dealer Principal
John	Brandsma	Halton Honda	Sales Manager
Michael	Robichaud	Halton Honda	Assistant Sales Manager
Dan	Satchell	Harmony Acura	Used Car Manager
Wes	Rota	Harmony Honda	Used Car Manager
Gary	Rubenstein	Harvard Auto Sales	President
Jennifer	Rubenstein	Harvard Auto Sales	Vice President
John	Tate	HEARTLAND TOYOTA	GENERAL SALES MANAGER
Robert	Felder	HEFFNER LEXUS TOYOTA	SALES MANAGER
David	Sudbury	Honda Canada Finance Inc.	VP, Compliance Officer, Secretary
Steve	Carter	Honda Canada Inc.	Used Vehicle Operations Manager
Christian	Bouchard	Honda Financial Services	Dealer Support Manager
Rob	Hodge	Honda Financial Services	Senior Manager - Dealer Services Group
Taketo	Mori	Honda Financial Services	Used Vehicle Operations Manager
Daniel	Turner	Honda Financial Services	Dealer Support Manager
Alex	Johnston	Hyundai Auto Canada Corp.	Remarketing Manager
Armie	Francescut	i2iQ Inc	C.E.O.
J. Haydn	Messner	i2iQ Inc	President
Joe	Gorgonio	i2iQ Inc.	COO
Roch	Lacroix	Indatech Consulting Services	Principal Consultant
Geoff	Helby	J.D. Power and Associates	Director, PIN Canada
Ryan	Robinson	J.D. Power and Associates	Director
Gerry	Corcoran	Jim Pattison Lease	Remarketing
Gail	Timmerman	JP Morgan Chase	VP Manufacturer Plant Group
Jeff	Hansford	JP Motors	Sales Manager
Jason	Pattinson	JP Motors	General Manager
Larry	Pattinson	JP Motors	President
Daniel	Burns	JPMorgan Chase	SVP, Business Development Executive
Scott	Neil	Kijiji	Head of Kijiji Autos
Chris	Harris	Kijiji Canada	Head of Autos
Jamie	Shnider	Kijiji Canada	Autos Account Manager
Ryan	Thompson	Kijiji Canada	Outside Sales Manager - Ontario
Robert	Deflece	LEGGAT AUTO GROUP	GM
Brian	Leggat	LEGGAT AUTO GROUP	DEALER PRINCIPAL
Tim	Morrison	LEGGAT AUTO GROUP	GM
Frank	Van Der Veen	LEGGAT AUTO GROUP	GM
Shawn	Alam	Leggat Chevrolet	Sales Manager
Frederic	Lamontagne	Levis toyota	Directeur des ventes
Tim	Satanove	Lexus of Edmonton	Sales Manager

Maurice	St.Arnauld	Lexus of Edmonton	sales manager
Dan	Head	London City Chrysler	General Service Manager
Jeff	McHardy	London City Chrysler	General Manager
Glenn	Carroll	LOUNSBURY AUTOMOTIVE	DIRECTOR USED VEHICLE OPERATIONS
Darin	Smith	MACMASTER CHEVROLET	MANAGER
Gordon	McComb	Maheim Canada	Vice President, Special Projects, Manheim Canada
Luc	Mitchell	Maheim Canada	Director, National Accounts, Manheim Canada
Josie	Donehoo	Manheim	Director, International Marketing
Tina	Lapensee	Manheim	Director, Administrative Operations, International
Steve	Macaluso	Manheim	General Manager
Pete	Beers	Manheim Canada	Assistant Manager, Manheim Moncton
John	Farquharson	Manheim Canada	General Manager, Manheim Oshawa
Matt	Gardy	Manheim Canada	E-business Sales Manager, Manheim Canada
Adam	Gordon	Manheim Canada	E-Business Product Manager, Manheim Canada
Brad	Hart	Manheim Canada	Vice President of Operations, Manheim Canada
Tony	Hobson	Manheim Canada	General Manager, Manheim Halifax
Cheryl	Munce	Manheim Canada	VP Strategy, Online & Business Development
Michel	Perras	Manheim Canada	Assistant Manager, Manheim Montreal
Jay	Van Leeuwen	Manheim Canada	Director, Marketing and Dealer Services, Manheim Canada
Roy	Vandermeer	Manheim Canada	Regional Director, Manheim Financial Services
Ken	Morin	Manheim Toronto	Assistant General Manager
Bryan	Leaitch	Mazda Canada	CPO Manager
Markus	Stefanic	Mercedes-Benz Canada Inc.	Remarketing Strategy Development Manager
Rich	Macdonald	Midtown Honda	Pre-Owned Manager
Michael	Fraser	Midtown Motors	Wholesale Manager
Steve	Moore	Midtown Motors	Wholesale
Daryl	Moulton	Midtown Motors	Wholesale Manager
Robert	Milburn	Milburn Auto Sales	Owner
Michael	Jones	Milton Toyota	Pre-Owned Sales Manager
Oscar	Arboleda	Mississauga Honda	Floor Manager
Daniel	Kozlov	Mississauga Honda	Manager, Used Vehicle Inventory
Pat	Patsakos	Mississauga Honda	General manager
Bruce	Carrick	Mitchell International	Mr
Mike	Jerry	Mitchell International	VP & GM of Canadian Operations
Darin	Patterson	Motors Insurance corporation	National Sales Manager
Wilson	Anthony	Netsertive	Inside Sales
Jenny	Gomatos	Netsertive	Business Development Director
Gord	Campbell	Nissan Canada	Sales & Remarketing Manager
Charles	Plewes	Nissan Canada Inc.	Manager, Residual Value
Phil	Martiniello	North Toronto Acura	General Manager
Christian	Panza	North Toronto Auction	Representative
Frank	Panza	North Toronto Auction	Owner/Partner
Stuart	Ralph	North Toronto Auction	Owner/Partner
Matt	Rispin	North Toronto Auction	Owner/Partner
Michael	Oke	Oke's Auto Inc.	Owner
Scott	Smith	Ontario Motor Sales	Sales Manager
Melanie	Abraham	OPENLANE	Program Manager
Ed	Ammar	OPENLANE	Director, Post Sale Operations
Mike	Brown	OPENLANE	Program Director
Lisa	Cheung	OPENLANE	Transportation Manager
Ed	Chuang	OPENLANE	Director of Marketing
Eddy	Cusan	OPENLANE	Program Director
Gary	Edelstein	OPENLANE	Vice President - Chief Information Officer
Bob	Forster	OPENLANE	Canadian Sales Manager
Chris	Harvey	OPENLANE	Sales Director
Andrew	Iorgulescu	OPENLANE	Vice President Business Development
Peter	Kelly	OPENLANE	CEO
Karen	Lev	OPENLANE	Director
Nagi	Palle	OPENLANE	Vice President - Analytics
David	Podlipski	OPENLANE	Account Manager
Philip	Policelli	OPENLANE	iDEAL Specialist
Chip	Rubano	OPENLANE	Director, Transportation Operations U.S. & Canada
Jason	Silverberg	OPENLANE	Manager, IT
Chris	Stickley	OPENLANE	Canadian Program Manager
Michele	Wedemire	OPENLANE	Canadian Sales and Customer Service Manager
Sean	O'Regan	O'Regan's	President and CEO
Vic	Dilawri	Ottawa Honda	President/Owner

Rick	Saunders	Ottawa Honda Pre-Owned	General Sales Manager
Robert	Verwey	Owasco Audi Volkswagen	UCM
Robert, Sr.	Verwey	Owasco Audi Volkswagen	Dealer Principle
Brian	Benstock	Paragon Honda	General Manager
Bryndon	Davies	Parkway Honda	President
Bryce	Wassersleben	PassTime	Canadian Sales
Hans	Bigler	Pfaff Automotive Partners	Director of Pre-owned Operations
Mark	Fisher	Pfaff Automotive Partners	Chief Operating Officer
Bill	Macqueen	PHH Vehicle Management Services	Consultant
Peter	Wisniewski	PHH Vehicle Management Services	Consultant
Frank	Jennings	Pickering Honda	General Manager
Jeremy	Miller	Pickering Honda	Fixed Operations Manager
John	Nickleford	Pickering Honda	Sales Manager
Greg	Ritza	Pickering Honda	Used Car Manager
Jim	Sullivan	Pickering Honda	Dealer Principal
Terrance	Lim	PICKERING TOYOTA LIMITED	PRE-OWNED MANAGER
Ezio	Palmieri	Policaro Automotive Family	Director of Wholesale
Ken	Jurjevich	PowerBand Global	VP Automotive
Maxime	Beaucage	Precision Acura	Used Car Manager
Sebastien	Gregoire	Precision Acura	sales manager
Rob	Lowe	RJ Lowe Consulting	President
Rene	Abdalah	RVI Group	Vice President
Matthew	Epstein	RVI Group	Manager, Claims
Rose	Jim	Saba Auto Wholesale Inc/GOODWHEELS.ca	Partner
Carlos	Gomes	Scotiabank	Senior Economist
Greg	Tyler	Seaside Chev	General Manager
Cindy	Littrell (Bellefeuille)	ShipCarsNow	
Brian	Sullivan	SIRIUS Canada Inc.	Account Manager, Remarketing/Fleet
Philippe	Macbeth	SmartAuction	Regional Remarketing Sales Manager
Frank	Palermo	SmartAuction	Area Remarketing Manager
Carlo	Picco	SmartAuction	Area Remarketing Manager
Peter	Evans	Sterling Honda	Sales Manager
Marc	Musicco	Sterling Honda	Pre-Owned Manager
Tony	Reed	Sterling Honda	General Sales Manager
Tom	Opratko	Subaru Canada Inc.	Manager, Business Management & CPO
Paul	Badley	Sudbury Auto Auction	Assistant General Manager
Stephen	Watson	T.S. Watson Motor Company	Vice President
Tim	Watson	T.S. Watson Motor Company	Owner
Andrew	Ojamae	TD Financing Services	Director, Sales
Emanuel	Cabral	TEAM HONDA	SALES MANAGER
Rob	Leggat	TEAM HONDA	GENERAL MANAGER
William	Porter	Toronto Dominion Financing Services	National Remarketing Manager
Henry	Bates	TOYOTA & LEXUS FINANCIAL SERVICES	MANAGER, VEHICLE SALES
Dave	Hitchin	Toyota Canada	Consultant Pre-Owned Sales
Mitch	Gauthier	Toyota Canada Inc.	Manager, Pre-Owned Sales & Programs
Paul	Given	Toyota Canada Inc.	Consultant
Jennifer	McGhee	Toyota Canada Inc.	Manager, Sales Support
Jamie	Blundell	Trader Corporation	Vice President, Operations
Isabelle	Hemond	Trader Corporation	Director Go To Market
Neal	O'Donoghue	Trader Corporation	Director, Business Development
Cole	Reiken	Trader Corporation	Director of Automotive Marketplace
Normand	Theberge	Trader Corporation	Vice President, Marketing
Hup	Clark	Tristar Fine Cars	General Manager
Hunter	Minnix	United Road	VP Business Development
Morrie	Eisenberg	vAuto Inc	VP of International Business Development
Dale	Pollak	vAuto Inc.	Founder
Bruce	Lindsay	Volkswagen Group Canada	CPO & Fleet Manager
Scott	Walker	W3 Solutions	President
James	Ryan	Weiland Ford	Sales Manager
Shawn	McCallum	Whitby Toyota	Pre Owned Manager
Kim	Hedge	Wright Auto Sales Inc.	General Manager
Tave	Della Porta	XLane Inc.	President
Blair	Brown	Yorkton Toyota	Sales Manager
Evan	Labas	Yorkton Toyota	Sales Manager
Joel	Martinuk	Yorkton Toyota	General Manager
Evan	Ortynsky	Yorkton Toyota	Dealer